

WHAT ATTORNEYS DO I NEED FOR M&A?

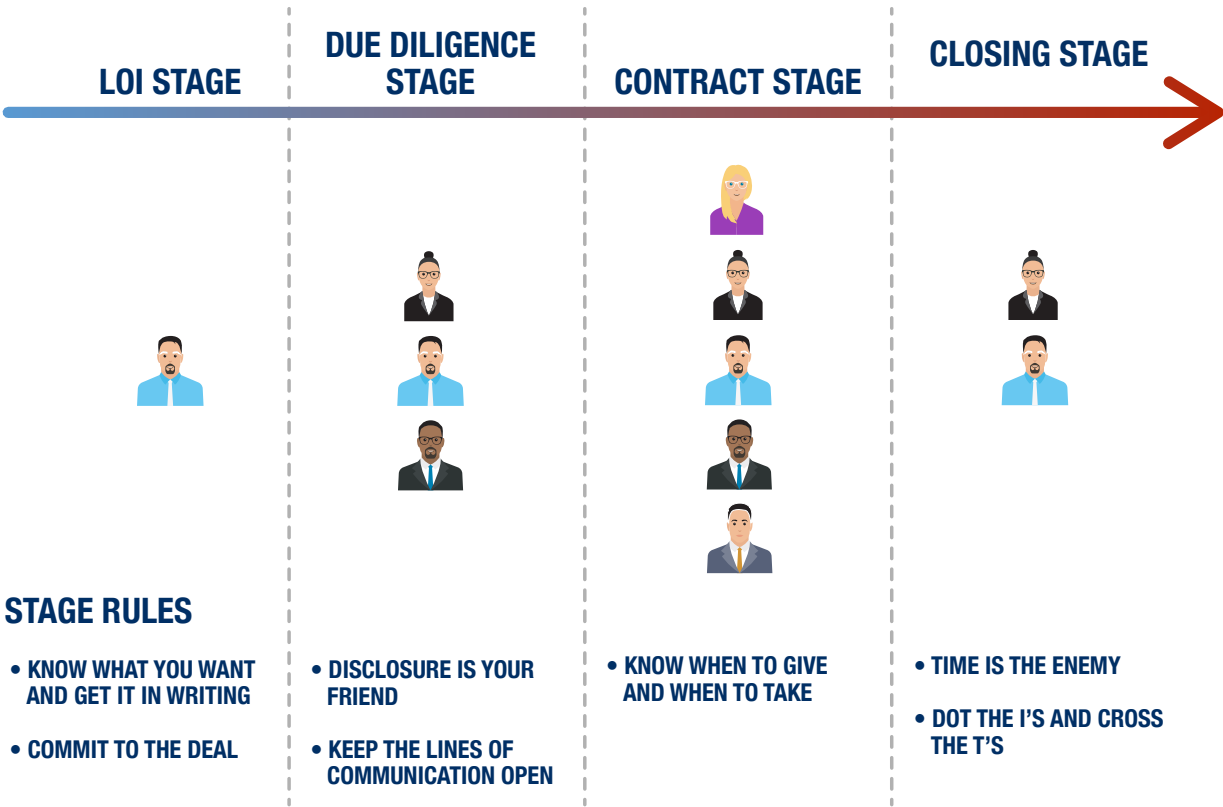
THE DEAL TEAM



EXAMPLES OF SUBJECT MATTER ATTORNEYS

- TAX ATTORNEY
- LABOR & EMPLOYMENT ATTORNEY
- ESTATE & TRUST PLANNER
- IP ATTORNEY
- REAL ESTATE ATTORNEY

DEAL TIMELINE



3 KEY CONSIDERATIONS

TIMING



BUSINESS VALUE



SELLER READINESS



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Business attorney and M&A lawyer Michael N. Mercurio serves as outside general counsel on matters related to corporate law, M&A, and other lifecycle business transactions. As a strategic partner to firm clients, Mr. Mercurio regularly counsels entrepreneurial individuals and assorted entities on all aspects of business and commerce, with a core specialty in mergers and acquisitions—both from the sell side perspective and buy side perspective. Mr. Mercurio also routinely works with family businesses to help navigate through the unique challenges faced by such businesses.

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Attorneys At Law

For questions or more information, please call Michael N. Mercurio at 301.575.0332

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