



Dan Max

Principal, Practice Group Leader - Mergers and Acquisitions

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Dan Max is a trusted business attorney with over 25 years of experience advising CEOs, executives, founders, and in-house general counsel on mergers and acquisitions, corporate governance, and important business transactions. Known for his practical mindset and clear communication, Dan supports executives in making confident business decisions while managing legal and operational risks.

Dan's clients are decision-makers who value clarity and responsiveness. Whether managing a high-stakes acquisition or serving as outside general counsel, Dan helps executives confidently achieve their objectives. He understands how to keep deals on track, streamline legal processes, and provide practical guidance on significant projects.

His experience spans a range of industries, with particular depth in technology, government contracting, and professional services. Clients, from first-time founders to seasoned C-suite executives, rely on Dan for everything from high-level advice and insights to technical accuracy and attention to detail. His long-standing relationships are built on trust, efficiency, and a shared focus on business outcomes.

Dan has led a wide range of M&A transactions, including stock and asset purchases, mergers, joint ventures, management buyouts, and strategic exits. He represents both buyers and sellers, in both strategic and private equity deals, bringing a steady, experienced hand to complex negotiations and tight timelines.

In addition to M&A, Dan advises growth-stage companies on raising capital through equity financings, venture capital rounds, convertible notes, SAFEs, and credit facilities. He helps structure ownership, financing and investment terms to set his clients up for long-term success.

Many companies also retain Dan as their outside general counsel, turning to him for regular legal support across corporate governance matters and commercial operations. He works closely with executive teams and in-house legal departments on shareholder matters, board matters, commercial contracts, IP protection, employment issues, and regulatory compliance. His role is to help position companies for success, and to step in

Services

- Mergers and Acquisitions

quickly when bigger challenges arise.

Dan's value lies in his ability to bridge legal advice with business strategy. He provides clear, actionable recommendations that support real-world decision-making. His clients trust him to balance legal risks with business realities and to help them keep momentum without missing the details that matter.

What consistently sets Dan apart is his problem-solving mindset. He listens carefully, asks the right questions, and delivers timely advice that helps business leaders stay on course. His legal guidance is designed to support outcomes: successful deals, smoother, high growth operations, and fewer distractions for those at the helm of a successful company.

Outside the office, Dan is an extremely proud father of three daughters, a committed runner (with a marathon finish under his belt) and a fantasy football commissioner.

Education

- Fordham University School of Law (J.D.)
 - Dean's List
- Columbia College (B.A.)
 - Dean's List

State Bar Admissions

- New York
- Virginia

Professional Affiliations

- Conflict Resolution Center of Montgomery County (CRCMC), Co-President, Board Member

Recognitions

Named *The Best Lawyers in America*® for Corporate Law (2026)

Representative Matters

Representative M&A Projects

- Nonprofit HR Solutions, LLC, a leading human resources firm, in sale to OneDigital, a leading insurance brokerage, financial services and HR consulting firm.
- Freestate Electric, LLC, a specialty contractor and leading provider of comprehensive electrical construction services, in sale to Sojitz Energy Services LLC, a subsidiary of Sojitz Corporation.
- Desert Choice Transport, LLC., a student transportation company for public, private, and charter schools, in sale to Student Transportation of America, Inc.
- Environmental Enhancements, Inc., a landscaping business, in sale to Greenscape, Inc.
- Monumental Supply Company, a pipe and fitting company, in sale to Venturi Supply.

- The Havtech Group in acquisitions of various heating and cooling businesses, including The Morin Company, Morin Distribution and Prillaman Systems.
- Consolidated Insurance + Risk Management, an insurance brokerage company, in sale to RCM&D (Unison Risk Advisors).
- Ipsolon Research Inc., a software engineering company, in sale to BluHalo, LLC.
- Roman Stone Construction Company, a precast concrete product manufacturer, in sale to private equity firm, The Alzana Group and Cranbrook Partners.
- Seller of printing company for cash at closing.
- Acquirer of cannabis-related business for cash, deferred consideration and earnout.
- Mary Kraft & Associates, Inc., an executive search and placement services company, in sale to Imagine Staffing Technology, Inc.
- Sourcepass in acquisitions of managed technology solutions businesses, including machineLOGIC, CompuWorks and ADB Services.
- ManTech Advanced Systems International, Inc. in acquisitions of Gryphon Technologies, Inc., Minerva Engineering, LLC and Tapestry Technologies, Inc.
- Bricata, Inc. in sale to Open Text Corporation.
- Suntiva, LLC in sale to LMI Holdings, Inc.
- Science Applications International Corp. in the acquisition of Koverse, Inc. and \$1.2 billion asset acquisition of Unisys Federal government contracting business.
- InnovoEdge, Inc. in sale to Megaport Ltd.
- BigBear (Open Solutions Group, Inc.) in sale to AEIndustrial private equity fund.
- AeroVironment, Inc. in connection with the acquisition of Telerob, a German-based unmanned vehicle company.
- Opaq Networks, Inc. in sale of the company to Fortinet, Inc.
- ManTech International Corp. in acquisitions of H2M Group, LLC, a division of KForce Government Solutions, LLC, and InfoZen, LLC.
- Datum, LLC in sale to Infogix, Inc.
- G2 Inc. in sale to Huntington Ingalls Industries, Inc.
- Forcepoint LLC in \$40.0 million acquisition of Israeli-based Skyfence business from Imperva, Inc.
- MarketForce Information, Inc. in sale transaction to Main Street Capital private equity fund.
- Opaq Networks, Inc. in two platform acquisitions.
- The Health Management Company in a strategic transaction with Welsh Carson private equity fund.
- LGS Innovations in the sale of CIO-SP3 division to Capstone Corp.
- ManTech International Corp. in acquisitions of Cypherpath Inc., Ocean's Edge, Inc., Edaptive Systems, LLC, 7 Delta Inc. Allied Technology Group Inc., and Alta Systems, Inc.
- Euclid Systems Corp. in sale transaction to Essilor, Inc.

- Anthony Forest Products Company in \$93.5 million sale to Canfor Corp.
- ManTech International Corp. in simultaneous sale of cyber solutions division to CounterTack, Inc. and equity investment in CounterTack, Inc.
- Spring Mobile Solutions, Inc. in sale of VAS business to Zenvia Mobile Serviços Digitais S.A.
- Fujitsu Services Ltd. in acquisition of GlobeRanger Corporation.
- TalkPoint Holdings, LLC in sale to American Teleconferencing Services, Ltd.
- Fujitsu Semiconductor Ltd. in sale of certain assets of its microcontroller and semiconductor business to Spansion LLC.
- Toshiba Tec Corporation in acquisition of RSS division of International Business Machines Corp.
- Ancestry.com, Inc. in acquisition of FamilyLink.com, Inc.
- Anthony Forest Products Company in sale of timberlands and timber cutting rights to The Molpus Woodlands Group, LLC.

Representative Financing Projects:

- Spring Mobile Solutions, Inc. in venture financings.
- Construction company in reorganization to qualify for MBE status.
- Multiple venture backed companies in debt refinancing transactions.
- Numerous borrowers in obtaining PPP loans.
- Opaq Networks, Inc. in a Series B financing.
- Two members of a new management team with their employment, compensation and equity agreements at a private equity-backed platform company.
- Axel Springer SE in investment in Group Nine, Zumper, Inc. and Thrillist.
- RiskLens, Inc. in Series B financing.
- Decisiv, Inc. in \$30.0 million Series C financing.
- Origent Data Sciences, Inc. in venture capital financing.
- D3 Technology, Inc. in venture capital financing.
- Grace Studios, LLC in start-up financing.
- Black Math, Inc. in start-up financing.

Publications & News

October 6, 2025

Offit Kurman Announces Five New Practice Group Leaders

August 21, 2025

98 Offit Kurman Attorneys Recognized in Best Lawyers in America and Ones to Watch Lists

April 20, 2023

Offit Kurman Welcomes Two Principals to its Tysons Corner Office