



Gregory G. Schultz

Principal

greg.schultz@offitkurman.com

Atlanta, Georgia – 770.264.1409

For over 25 years, Greg Schultz has advised developers, lenders, borrowers, and owners on the acquisition, development, financing, and leasing of commercial real estate across the United States. Drawing on his prior experience as a certified public accountant, Greg brings a sophisticated understanding of financial structures, tax considerations, and deal economics to every matter he handles. His combination of legal and accounting insight enables clients to navigate complex transactions with clarity and confidence.

Greg's work spans the full spectrum of commercial real estate asset classes, including multifamily, industrial, office, retail, senior living, adaptive-reuse, self-storage, and affordable housing. His practice includes supporting clients along with other trusted advisors in transactions where tax-planning strategies, including tax-deferred exchanges and opportunity-zone projects, may be involved. In addition to transactional work, Greg represents both landlords and tenants in commercial leasing negotiations, as well as lenders and borrowers in real estate lending matters.

Informed by substantial experience in real estate and construction disputes, Greg also represents clients in litigation involving title issues, commission disputes, mechanic's liens, construction defects, insurance coverage matters, lien priority disputes, and related controversies. He has represented policyholders and insurers nationwide in coverage and contribution actions involving significant claims and high-stakes exposures.

Before attending law school, Greg worked as a CPA with a national accounting firm, where he performed audit and tax services for clients in various industries including real estate, and later as a controller for a real estate development company. These experiences continue to shape his practical, business-forward approach to counseling clients in a dynamic market.

Education

- University of Georgia School of Law (J.D., *cum laude*)
- University of Georgia (B.B.A., *cum laude*)

State Bar Admissions

Services

- Real Estate Law and Transactions
- Construction Law, Transactions and Disputes
- Insurance Recovery

- Georgia

Court Admissions

- Court of Appeals of Georgia
- Supreme Court of Georgia
- United States District Court for the Northern District of Georgia

Professional Affiliations

- Chair of the Real Estate Section of the Atlanta Bar Association, 2023-2024
- American Bar Association, Tort Trial and Insurance Practice Section, Past Vice Chair
- State Bar of Georgia, Real Estate, Business and Insurance Sections
- The Federalist Society, James Madison Club
- Atlanta Westside Church (PCA)
- Boy Scouts of America, Atlanta Area Council, Golden Eagle Member
- Trout Unlimited, Life Member

Recognitions

- The Best Lawyers in America®, 2023-2026
- Chambers USA: Leading Business Lawyers – Real Estate, 2014-2017
- Martindale-Hubbell AV® Preeminent™ Peer Review Rated, 2001-present
- “2013 Top Lawyer” in Construction, ALM and Martindale-Hubbell
- Georgia Trend’s Legal Elite, Construction Law, 2019
- Georgia Trend’s Legal Elite, Real Estate Law, 2012, 2018-2019

Publications & News

April 1, 2026

Offit Kurman Continues Growth in Atlanta with Addition of Six Veteran Attorneys