



Joseph M. Armstrong

Principal

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Joseph M. Armstrong is a principal attorney in the firm's Business Law and Transactions Practice Group. With over 25 years of legal experience, Joe's practice focuses on serving owner-managed businesses, entrepreneurs, professional athletes and other high-net-worth individuals in business matters while simultaneously integrating business representation with the preparation of his clients' long-term succession, estate, trust and tax plans.

Joe guides a variety of entrepreneurs and business owners in the process of owning a business through all stages, from formation to succession planning and eventually exiting, selling or transferring the business. Issues frequently addressed by Joe include entity selection and structure at the time of formation, long-term estate and income tax planning, corporate management, external financing, contract negotiations, asset protection, joint ventures, mergers and acquisitions and succession planning. Joe leverages his extensive experience in business litigation to guide his owner-managed corporate clients through potential controversies with an emphasis on risk management and avoiding costly disruptive litigation.

Joe enjoys the role of trusted advisor and general counsel to his clients while working with each client's team of financial advisors, accountants and other professionals to ensure that all of the client's business and personal plans are consistent and fully integrated.

Recognizing that tax planning and risk management are always essential components of the client's overall plan, Joe counsels his clients in the use of asset protection trusts, dynasty trusts, spousal lifetime access trusts and other tools to protect and preserve their net worth for generations to come.

Representative Matters

- Mergers, acquisitions and sales of businesses across multiple industries, including music, healthcare, transportation, insurance, real estate and professional practices.
- Jury and non-jury trials in both the state and federal courts of Pennsylvania and New Jersey.
- Appeals before the Commonwealth Court and Superior Court of Pennsylvania,

Services

- Business Law and Transactions
- Estates and Trusts
- Sports, Entertainment and Media
- Business Advisory and Outside General Counsel

Appellate Division of the Superior Court of New Jersey, U.S. Court of Appeals for the Third Circuit and Tenth Circuit and the U.S. Supreme Court.

Education

- Villanova University Charles Widger School of Law (J.D.)
- University of Scranton (B.S., *magna cum laude*)
 - Finance

State Bar Admissions

- Pennsylvania
- New Jersey

Court Admissions

- United States Bankruptcy Court for the Eastern District of Pennsylvania
- United States District Court for the District of New Jersey
- United States District Court for the District of Colorado
- United States Court of Appeals for the Third Circuit
- United States Court of Appeals for the Tenth Circuit
- Supreme Court of the United States
- United States Bankruptcy Court for the Eastern District of Pennsylvania

Professional Affiliations

- American Bar Association
- Philadelphia Exit Planning Exchange, Member
- St. Joseph's Preparatory School, Alumni Board of Governors