

## Meet Alan Guyan

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By Jim Ries and Alan Guyan

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In this episode of Java with Jim, Jim Ries from Offit Kurman sits down with Alan Guyan, Founder and CEO of Made Plus, to explore the unique aspects of his local, sustainable, on-demand shoe manufacturing company based in Annapolis, Maryland. Alan shares insights into Made Plus's use of recycled materials, customization options, and commitment to reducing waste. He also speaks about the company's focus on community-based design and upcoming product launches in the pickleball and running shoe markets. Discover the personal side of Alan as he talks about his passion for tinkering and his love for outdoor activities. Tune in for an engaging conversation about entrepreneurship, sustainability, and innovation in the footwear industry. If you would like to learn more about Alan and Made Plus, Inc., visit <https://www.madeplus.com/>.