Offit | Kurman

Michael N. Mercurio

Principal

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Michael "Mike" N. Mercurio is a strategic advisor and partner to entrepreneurs, closely held enterprises, and family operations on all aspects of their business. He regularly represents clients in a wide variety of corporate matters throughout the business life cycle, including startup considerations, maturation, and end-stage planning. Mike's extensive experience includes formation and structure; ownership; management and control; financing and capital; expansion; mergers & acquisitions; and contraction and dissolution.

A significant portion of Mike's practice focuses on mergers and acquisitions, advising clients from both the sell-side and buy-side perspectives. He has designed, negotiated, and documented dozens of corporate transactions and mergers involving hundreds of millions of dollars for the acquisition (and disposition of) asset classes of all types, as well as equity interests. Additionally, he assists with bolt-on transactions, industry roll-ups, and strategic acquisitions including many transactions with private equity. Mike is also highly skilled in ownership and succession planning, helping business owners prepare and optimally transition their businesses to third parties, management, or family.

While Mike's M&A practice spans a wide variety of industries and geographies, he has deep experience working with clients in government contracting, commercial technology, cyber security, defense, healthcare, construction services, professional services, recycling and waste management, franchising, and restaurant and food services. With a commitment to inclusivity, he handles deals of any magnitude, adjusting his team composition to best serve the unique demands of each transaction.

Mike has repeatedly been listed in *Smart CEO's Best Lawyers* and the *Best Lawyers in America*, which recognizes the top business attorneys based on a readers' poll. He has also received several national and international awards related to his M&A practice.

Education

- American University Washington College of Law (J.D.)
- School of International Service, American University (M.A.)
- University of Scranton (B.S.)

Services

- Business Advisory and Outside General Counsel
- Business Law and Transactions
- Franchise Law
- Government Contracting and Procurement
- Healthcare
- Mergers and Acquisitions
- Nonprofit
- Real Estate Law and Transactions

State Bar Admissions

- Maryland
- Virginia
- District of Columbia

Court Admissions

- Supreme Court of the United States

Admitted in Maryland, Virginia and the District of Columbia. Not Admitted in Pennsylvania. All Pennsylvania practice supervised by a Pennsylvania attorney.

Recognitions

- Named *The Best Lawyers in America*® for Business Organizations (including LLCs and Partnerships), Corporate Law (2024-2026)

Publications & News

May 13, 2026
Offit Kurman Advises Finer Days Healthcare on Strategic Acquisition Expanding Home Healthcare Footprint

August 21, 2025
98 Offit Kurman Attorneys Recognized in Best Lawyers in America and Ones to Watch Lists

January 30, 2025
Offit Kurman Represents Fireline Corporation in Sale to Encore Fire Protection Affiliate

December 4, 2024
Offit Kurman Represents Finer Days in Acquisition of North Carolina-Based Personal Home Health Care Service Provider

September 17, 2024
Offit Kurman Represents Sensible Solutions and Technologies, Inc. (SSATI) in Acquisition of DataSync Technologies, Inc.

August 28, 2024
Offit Kurman Advises Finer Days Healthcare, LLC in Acquisition of Catawba Valley Medical Services

August 21, 2024
Offit Kurman Represents Whitetail Disposal in Sale to Casella Waste Systems

September 5, 2023
Mike Mercurio Interviewed by Baltimore Business Journal on M&A Lessons and Pitfalls

May 24, 2023

James Hoffman and Michael Mercurio Mentioned in The Daily Record Article on Existence of De Facto Dividends in Maryland

Featured Works

Publications:

- "2026 M&A Outlook," M&A Magazine, contributor, January 27, 2026

Appearances:

- "Due Diligence in M&A Transactions: Why First-Time Buyers Should Avoid Analysis Paralysis," Exit Readiness® Podcast™, guest, February 27, 2026