

Publications & News

Press Releases

Offit Kurman Represents Fireline Corporation in Sale to Encore Fire Protection Affiliate

January 30, 2025

Offit Kurman successfully represented Fireline Corporation, a leading provider of fire and life safety services and equipment in the Mid-Atlantic, in its recent sale to an affiliate of Encore Fire Protection.

Offit Kurman's dedicated legal team played an integral role in guiding Fireline through this transformative transaction, providing interdisciplinary counsel to ensure a seamless and successful process. The Offit Kurman corporate team included Michael N. Mercurio, Clay Blackburn, and Suzan Kramer.

"The entire Offit Kurman team supporting me on the sale of my business was truly the best of the best. While I appreciated the advice, it was the clear and constant communication that helped to get us through the deal efficiently. The whole process was clearly explained upfront and followed by constant updates. There was constructive conversation with the other side's counsel, which led to reasonable negotiations," said Fireline President Anna Gavin. "Whether it was contracts, tax, environmental, employment, or real estate law, every member of the Offit Kurman team went above expectations. Selling a business is a highly stressful time, but I was able to trust that my legal team was there to support me every step of the way."

Fireline Corporation, headquartered in Baltimore, Maryland, has built a strong reputation for its comprehensive fire safety solutions, including the design, installation, and maintenance of fire alarms, sprinkler systems, and specialized fire protection equipment. Encore Fire Protection, established in 1983, delivers comprehensive fire protection services across the East Coast, from Northern Maine to Virginia. Through this partnership, Fireline will maintain its well-regarded culture and brand while leveraging Encore's resources to advance its growth and create new opportunities for its employees.

Related People

- Michael N. Mercurio
- Clay Blackburn
- Suzan A. Kramer

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