

OK at Work: Contract Negotiation

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This week on OK at Work, [Russell Berger](#) and [Sarah Sawyer](#) discuss the ins and outs of contract negotiation and what to keep in mind when reviewing or proposing an agreement. While contracts are not always the most exciting part of a business deal, it is vital that the contract meets the parties' needs and sets forth clear terms and expectations for the relationship. Contracts are not just a formality and every word matters. Tune in to hear more.