

OK at Work: Selling Your Business

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By Russell B. Berger and Sarah M. Sawyer

On this week's episode of OK at Work, [Sarah Sawyer](#) and [Russell Berger](#) discuss preparing a business for sale from the employment point of view. Having compliant policies and procedures in place can make a business more attractive to a possible buyer, and having open or pending liabilities can impact an owner's ability to sell and the sale price. Even if a sale isn't imminent, businesses cannot fix employment issues overnight, and it is best to be proactive.